

Personality Psychology

1. If the humanistic approach to personality is the "third force" in American psychology, what were the first (2 points) and second forces (2 points)? (Total points for this question: 4)
2. List by name two general theoretical approaches to personality (1 point). Using an example of someone you know who is aggressive, discuss how each theory explains that person's behavior (3 points each). (Total points for this question: 7)
3. Discuss three basic assumptions of the humanistic approach to personality (3 points each). (Total points for this question: 9)
4. Name (3 points) and describe (6 points) the three necessary and sufficient conditions for change proposed by Carl Rogers. (Total points for this question: 9)
5. Describe two major differences between Neo-Freudian and classic Psychoanalytic theories (3 points each). (Total points for this question: 6)
6. Define what Allport means by: central traits (2 points), cardinal traits (2 points), and secondary traits (2 points). (Total points for this question: 6)
7. Name (3 points) and define (6 points) the three major individual differences dimensions proposed by Hans Eysenck. (Total points for this question: 9)

Social Psychology

8. 有一本書的介紹文如下：
「今天發達社會的貧窮問題，不再是過往傳統社會人們連基本的溫飽都很困難的赤貧(求生存，舊貧)問題，而是有越來越多人無法滿足已經有的，卻還要追求更多，因為相對剝奪感而產生的「新貧窮人」的問題。「新貧窮人」之所以出現，是因為越來越多人被教育成去相信，一個人若願安於現狀是愚蠢的，也是不道德的，人只要活著就應該努力工作，新窮人被定位成沒有積極努力工作的懶惰之人(而不是過往無法賺取基本溫飽而面臨生死存亡困境的人)。」
如果上述所說的現象為真，請分別用「相對剝奪感」(relative deprivation)與公正世界觀(the belief in a just world)來說明這些現象。若這兩個概念有衝突之處，請充分說明。(各五分，共十五分)
9. 倘若你有一個朋友失戀了，來找你傾訴。假設你是下列幾個研究主題的堅信者，那麼你會根據這幾個研究發現給他什麼建議？請務必嚴謹的跟隨理論概念說明你的建議的基礎。(a) Affective forecasting; (b) Self-evaluation maintenance (SEM) theory; (c) The Michelangelo effect (各五分，共十五分)
10. optimal distinctiveness theory 對 social identity theory 的修正是什麼？如果這可以當做一種管理策略，而你是一個企業中的團隊領導者，你會怎樣運用？(各五分，共十分)
11. Self-enhancement 和 self-verification 都是社會心理學中獲得相當支持的理論，但是兩者似乎又有著基本的對立性。請各舉一個生活中的情境例子，來說明何時會採用 Self-enhancement，又何時會採用 self-verification！你覺得決定哪一種方向被採用的最重要決定因素為何？(十分)

試題隨卷繳回